# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 25, 2023

# **Desktop Metal, Inc.**

(Exact name of Registrant as Specified in Its Charter)

Delaware (State or other jurisdiction of incorporation) **001-38835** (Commission File Number) 83-2044042 (IRS Employer Identification No.)

63 3<sup>rd</sup> Avenue Burlington, MA 01803 (Address of principal executive offices) (Zip Code)

(978) 224-1244

(Registrant's telephone number, include area code)

N/A

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2 below):

x Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

" Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

" Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Exchange Act:

	Trading	Name of each exchange
Title of each class	Symbol(s)	on which registered
Class A Common stock, par value \$0.0001 per share	DM	The New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company "

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act."

#### Item 7.01 Regulation FD Disclosure.

On May 25, 2023, Desktop Metal, Inc. (the "Company") and Stratasys Ltd. ("Stratasys") issued a joint press release announcing, among other things, the execution of an Agreement and Plan of Merger (the "Merger Agreement"), dated as of May 25, 2023, by and among the Company, Stratasys and Tetris Sub Inc., a Delaware corporation and wholly-owned subsidiary of Stratasys ("Merger Sub"), pursuant to which, subject to the terms and conditions of the Merger Agreement, Merger Sub will merge with and into the Company, with the Company surviving the merger as a wholly-owned subsidiary of Stratasys (the "Merger").

Subject to the terms and conditions of the Merger Agreement, stockholders of the Company will receive 0.123 Stratasys ordinary shares in exchange for each share of our common stock held immediately prior to the Merger.

The parties expect the transaction to close in the fourth quarter of 2023, subject to the receipt of required regulatory approvals, including expiration or termination of the applicable waiting period under the Hart-Scott-Rodino Antitrust Improvements Act, approval of the Committee on Foreign Investment in the United States, approvals of the shareholders of the Company and Stratasys and other customary closing conditions.

The Merger Agreement provides each of the Company and Stratasys with certain termination rights and, under certain circumstances, may require the Company or Stratasys to pay a termination fee.

A copy of the joint press release is attached hereto as Exhibit 99.1 and incorporated herein by reference.

The Company also provided supplemental information regarding the proposed transaction. A copy of the supplemental information is attached hereto as Exhibit 99.2 and incorporated herein by reference.

The information in Item 7.01 of this Current Report and Exhibits 99.1 and 99.2 hereto are being furnished and shall not be deemed "filed" for the purpose of Section 18 of the Exchange Act. The information in Item 7.01 of this Current Report and Exhibits 99.1 and 99.2 hereto shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act.

#### Forward-Looking Statements

This Current Report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995.

Such forward-looking statements include statements relating to the proposed transaction between Stratasys and the Company, including statements regarding the benefits of the transaction and the anticipated timing of the transaction, and information regarding the businesses of Stratasys and the Company, including expectations regarding outlook and all underlying assumptions, Stratasys' and the Company's objectives, plans and strategies, information relating to operating trends in markets where Stratasys and the Company operate, statements that contain projections of results of operations or of financial condition and all other statements other than statements of historical fact that address activities, events or developments that Stratasys or the Company intends, expects, projects, believes or anticipates will or may occur in the future. Such statements are based on management's beliefs and assumptions made based on information currently available to management. All statements in this communication, other than statements of historical fact, are forward-looking statements that may be identified by the use of the words "outlook," "guidance," "expects," "believes," "anticipates," "should," "estimates," and similar expressions. These forward-looking statements involve known and unknown risks and uncertainties, which may cause Stratasys' or the Company's actual results and performance to be materially different from those expressed or implied in the forward-looking statements. Factors and risks that may impact future results and performance include, but are not limited to those factors and risks described in Item 3.D "Key Information - Risk Factors", Item 4 "Information on the Company", and Item 5 "Operating and Financial Review and Prospects" in Stratasys' Annual Report on Form 20-F for the year ended December 31, 2022 and Part 1, Item 1A, "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2022, each filed with the Securities and Exchange Commission (the "SEC"), and in other filings by Stratasys and the Company with the SEC. These include, but are not limited to: the ultimate outcome of the proposed transaction between Stratasys and the Company, including the possibility that Stratasys or the Company shareholders will reject the proposed transaction; the effect of the announcement of the proposed transaction on the ability of Stratasys and the Company to operate their respective businesses and retain and hire key personnel and to maintain favorable business relationships; the timing of the proposed transaction; the occurrence of any event, change or other circumstance that could give rise to the termination of the proposed transaction; the ability to satisfy closing conditions to the completion of the proposed transaction (including any necessary shareholder approvals); other risks related to the completion of the proposed transaction and actions related thereto; changes in demand for Stratasys' or the Company's products and services; global market, political and economic conditions, and in the countries in which Stratasys and the Company operate in particular; government regulations and approvals; the extent of growth of the 3D printing market generally; the global macro-economic environment, including headwinds caused by inflation, rising interest rates, unfavorable currency exchange rates and potential recessionary conditions; the impact of shifts in prices or margins of the products that Stratasys or the Company sells or services Stratasys or the Company provides, including due to a shift towards lower margin products or services; the potential adverse impact that recent global interruptions and delays involving freight carriers and other third parties may have on Stratasys' or the Company's supply chain and distribution network and consequently, Stratasys' or the Company's ability to successfully sell both existing and newly-launched 3D printing products; litigation and regulatory proceedings, including any proceedings that may be instituted against Stratasys or the Company related to the proposed transaction; impacts of rapid technological change in the additive manufacturing industry, which requires Stratasys and the Company to continue to develop new products and innovations to meet constantly evolving customer demands and which could adversely affect market adoption of Stratasys' or the Company's products; and disruptions of Stratasys' or the Company's information technology systems.

These risks, as well as other risks related to the proposed transaction, will be included in the registration statement on Form F-4 and joint proxy statement/prospectus that will be filed with the SEC in connection with the proposed transaction. While the list of factors presented here is, and the list of factors to be presented in the registration statement on Form F-4 are, considered representative, no such list should be considered to be a complete statement of all potential risks and uncertainties. For additional information about other factors that could cause actual results to differ materially from those described in the forward-looking statements, please refer to Stratasys' and the Company's respectively, and the Company's most recent Quarterly Reports on Form 10-Q. The forward-looking statements included in this communication are made only as of the date hereof. Neither Stratasys nor the Company undertakes any obligation to update any forward-looking statements to reflect subsequent events or circumstances, except as required by law.

#### No Offer or Solicitation

This communication is not intended to and shall not constitute an offer to buy or sell or the solicitation of an offer to buy or sell any securities, or a solicitation of any vote or approval, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offering of securities shall be made, except by means of a prospectus meeting the requirements of Section 10 of the U.S. Securities Act of 1933, as amended.

#### Additional Information about the Transaction and Where to Find It

In connection with the proposed transaction, Stratasys intends to file with the SEC a registration statement on Form F-4 that will include a joint proxy statement of Stratasys and the Company and that also constitutes a prospectus of Stratasys. Each of Stratasys and the Company may also file other relevant documents with the SEC regarding the proposed transaction. This document is not a substitute for the joint proxy statement/prospectus or registration statement or any other document that Stratasys or the Company may file with the SEC. The definitive joint proxy statement/prospectus (if and when available) will be mailed to shareholders of Stratasys and the Company. INVESTORS AND SECURITY HOLDERS ARE URGED TO READ THE REGISTRATION STATEMENT, THE JOINT PROXY STATEMENT/PROSPECTUS AND ANY OTHER RELEVANT DOCUMENTS THAT MAY BE FILED WITH THE SEC, AS WELL AS ANY AMENDMENTS OR SUPPLEMENTS TO THESE DOCUMENTS, CAREFULLY AND IN THEIR ENTIRETY IF AND WHEN THEY BECOME AVAILABLE BECAUSE THEY CONTAIN OR WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION. Investors and security holders will be able to obtain free copies of the registration statement and joint proxy statement/prospectus (if and when available) and other documents containing important information about Stratasys, the Company and the proposed transaction, once such documents are filed with the SEC through the website maintained by the SEC at http://www.sec.gov. Copies of the documents filed with the SEC by Stratasys will be available

free of charge on Stratasys' website at https://investors.stratasys.com/sec-filings. Copies of the documents filed with the SEC by the Company will be available free of charge on the Company's website at https://ir.desktopmetal.com/sec-filings/all-sec-filings.

#### Participants in the Solicitation

Stratasys, the Company and certain of their respective directors and executive officers may be deemed to be participants in the solicitation of proxies in respect of the proposed transaction. Information about the directors and executive officers of Stratasys, including a description of their direct or indirect interests, by security holdings or otherwise, is set forth in Stratasys' proxy statement for its 2022 Annual General Meeting of Shareholders, which was filed with the SEC on August 8, 2022, and Stratasys' Annual Report on Form 20-F for the fiscal year ended December 31, 2022, which was filed with the SEC on March 3, 2023. Information about the directors and executive officers of the Company, including a description of their direct or indirect interests, by security holdings or otherwise, is set forth in the Company's proxy statement for its 2023 Annual Meeting of Shareholders, which was filed with the SEC on April 25, 2023 and the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, which was filed with the SEC on March 1, 2023. Other information regarding the participants in the proxy solicitation and a description of their direct interests, by security holdings or otherwise, is set forth in the SEC regarding the proposed transaction when such materials become available. Investors should read the joint proxy statement/prospectus carefully when it becomes available before making any voting or investment decisions. You may obtain free copies of these documents from Stratasys or the Company using the sources indicated above.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number	Description
<u>99.1</u>	Joint Press Release of Stratasys and the Company dated May 25, 2023
<u>99.2</u>	Investor Presentation dated May 25, 2023
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Desktop Metal, Inc.

Date: May 25, 2023

By: /s/ Meg Broderick

Name: Meg Broderick

Title: General Counsel and Corporate Secretary

#### Stratasys to Combine with Desktop Metal in Approximately \$1.8 Billion All-Stock Transaction

Merger Creates a Next-Generation Additive Manufacturing Company Delivering Industrial Polymer, Metal, Sand and Ceramic Solutions from Design to Mass Production

Combined Company Expected to Generate \$1.1 Billion in Revenue with Adjusted EBITDA Margin of 10%-12% in 2025

Stratasys and Desktop Metal Reaffirm Previously Provided Guidance

Companies to Host Conference Call to Discuss Transaction Today at 8:30 A.M. ET

Visit www.NextGenerationAM.com for More Information

MINNEAPOLIS and REHOVOT, Israel, and BOSTON — May 25, 2023 — Stratasys Ltd. (Nasdaq: SSYS) ("Stratasys") and Desktop Metal, Inc. (NYSE: DM) ("Desktop Metal") today announced that they have entered into a definitive agreement whereby the companies will combine in an all-stock transaction valued at approximately \$1.8 billion. The transaction unites the polymer strengths of Stratasys with the complementary industrial mass production leadership of Desktop Metal's brands, creating an additive manufacturing company that is expected to be well-positioned to serve the evolving needs of customers in manufacturing.

Stratasys and Desktop Metal are expected to generate \$1.1 billion in 2025 revenue, with significant upside potential in a total addressable market of more than \$100 billion by 2032.

Under the terms of the agreement, which has been unanimously approved by the Boards of Directors of both companies, Desktop Metal stockholders will receive 0.123 ordinary shares of Stratasys for each share of Desktop Metal Class A common stock. This represents a value of approximately \$1.88 per share of Desktop Metal Class A common stock based on the closing price of a Stratasys ordinary share of \$15.26 on May 23, 2023. Following the closing of the transaction, which is expected to occur in the fourth quarter of 2023, existing Stratasys shareholders will own approximately 59% of the combined company, and legacy Desktop Metal stockholders will own approximately 41% of the combined company, in each case, on a fully diluted basis.

"Today is an important day in Stratasys' evolution," said Dr. Yoav Zeif, CEO of Stratasys. "The combination with Desktop Metal will accelerate our growth trajectory by uniting two leaders to create a premier global provider of industrial additive manufacturing solutions. With attractive positions across complementary product offerings, including aerospace, automotive, consumer products, healthcare and dental, as well as one of the largest and most experienced R&D teams, industry-leading go-to-market infrastructure and a robust balance sheet, the combined company will be committed to delivering ongoing innovation while providing outstanding service to customers. We look forward to building on the complementary strengths of the combined business and leveraging the strong brand equity across the portfolio to deliver enhanced value to shareholders, customers and employees."

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"We believe this is a landmark moment for the additive manufacturing industry," said Ric Fulop, Co-founder, Chairman and CEO of Desktop Metal. "The combination of these two great companies marks a turning point in driving the next phase of additive manufacturing for mass production. We are excited to complement our portfolio of production metal, sand, ceramic and dental 3D printing solutions with Stratasys' polymer offerings. Together, we will strive to build an even more resilient offering with a diversified customer base across industries and applications in order to drive long-term sustainable growth. We look forward to combining with Stratasys to deliver profitability while driving further innovation for a larger customer base and providing expanded opportunities for our employees."

#### **Compelling Strategic and Financial Benefits of the Transaction**

- **Combined Company Creates Greater Opportunities for Growth:** The transaction establishes a uniquely scaled additive manufacturing company that is expected to be one of the largest companies in the industry, targeting \$1.1 billion in 2025 revenue. In addition, there are significant opportunities as additive manufacturing increases its offerings in mass production, with expected industry growth to more than \$100 billion by 2032.
- Brings Together Complementary Portfolios: Bringing together Stratasys' and Desktop Metal's additive manufacturing platform offerings, the combined company will have a broad product portfolio and attractive positions across multiple additive manufacturing technologies and solutions. Upon close, more than 50% of pro forma combined company revenue is expected to be derived from end-use-parts manufacturing and mass production, one of the fastest growing segments in additive manufacturing. The combined company is expected to offer customers end to end solutions from designing, prototyping and tooling to mass production and aftermarket operations across the entire manufacturing lifecycle.
- Unites Robust Innovation and Technology Expertise: The transaction brings together complementary IP portfolios with more than 3,400 patents and pending patent
  applications. Together, Stratasys and Desktop Metal have invested over \$500 million in R&D over the last four fiscal years. In addition, the combined company will
  have one of the largest R&D and engineering teams in the industry with over 800 scientists and engineers focused on driving innovation across a differentiated materials
  library.
- **Diversifies Customer Base Across Industries and Applications:** This combination brings together complementary products and technologies that cover a wide range of industry verticals and use cases. The combined company is expected to have superior global go-to-market capabilities with enhanced market access for recognizable brands, backed up by premier customer support capabilities. With more than 27,000 industrial customers, the combined company will have a large customer base across industries, materials and applications to drive significant recurring revenue from consumables.

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- Creates Opportunities for Meaningful Synergies: The combined company is expected to generate approximately \$50 million in additional annual run-rate cost synergies by 2025, due primarily to cost reductions in sales, general and administrative expenses, supply chain management and optimization of operational processes. The combined company is expected to generate an additional \$50 million in annual run-rate revenue synergies by 2025 from enhanced market access.<sup>1</sup>
- Increases Financial Strength: The combined company is targeting 10%-12% adjusted EBITDA margins in 2025. Together, Stratasys and Desktop Metal had \$437 million<sup>2</sup> of cash and cash equivalents as of the first quarter of 2023, and this transaction accelerates the combined company's financial flexibility through a well-capitalized balance sheet to drive future growth.

#### Leadership and Governance

Following the close of the transaction, Dr. Zeif will lead the combined company as Chief Executive Officer together with Mr. Fulop as Chairman of the Board. Upon completion of the transaction, the combined company's Board of Directors will be comprised of 11 members, five of whom will be selected by Stratasys, and five of whom will be selected by Desktop Metal, plus Dr. Zeif as CEO. Stratasys Chairman Dov Ofer will serve as lead independent director of the combined company.

#### **Timing to Close and Approvals**

The transaction, which is expected to be completed in the fourth quarter of 2023, is subject to customary closing conditions, including the approval of Stratasys' shareholders and Desktop Metal's stockholders and the receipt of certain governmental and regulatory approvals.

#### **Shareholder Rights Plans**

In connection with the transaction, Stratasys entered into an amendment to its existing shareholder rights plan (as amended, the "Stratasys Rights Plan"), pursuant to which the expiration date has been extended to the later of (a) July 24, 2023 and (b) the conclusion of the extraordinary general meeting of Stratasys' shareholders for the purpose of seeking approval of Stratasys' shareholders of the transactions contemplated by the merger agreement (unless such meeting has been validly adjourned or postponed, in which case at the final adjournment or postponement thereof) or such time as the merger agreement has been terminated in accordance with its terms. The extension of the expiration date of the Stratasys Rights Plan is intended to ensure that all shareholders have a meaningful opportunity to vote on the approval of the transaction and preserve for all shareholders the long-term value of the company in the event of a takeover or acquisition of a controlling stake without the payment of a control premium. The Stratasys Rights Plan will not prevent any person from making a superior proposal pursuant to the terms of the merger agreement.

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Also in connection with the transaction, the Desktop Metal board intends to adopt a limited duration shareholder rights plan (the "Desktop Metal Rights Plan"). The Desktop Metal Rights Plan will be designed to assist the Desktop Metal board in maximizing shareholder value in connection with the transaction. The Desktop Metal Rights Plan, like the Stratasys Rights Plan, will not prevent any person from making a superior proposal pursuant to the terms of the merger agreement.

Additional details about the amendment to the Stratasys Rights Plan will be included in a Form 6-K to be filed by Stratasys with the SEC. Additional details about the Desktop Metal Rights Plan will be included in a Current Report on Form 8-K to be filed by Desktop Metal with the U.S. Securities and Exchange Commission (the "SEC").

#### Stratasys and Desktop Metal Guidance

Stratasys today reaffirmed the guidance provided on May 16, 2023 when the company reported its first quarter earnings results, including its medium-term financial forecast. Desktop Metal also reaffirmed full year 2023 guidance provided with its first quarter earnings results on May 10, 2023.

#### **Conference Call and Webcast**

Stratasys and Desktop Metal will host a joint conference call and webcast today at 8:30 A.M. ET to discuss the details of the transaction.

The companies have posted a presentation regarding the transaction on the Investor Relations sections of their websites.

The investor conference call will be available via live webcast on Stratasys' investor relations website at<u>investors.stratasys.com</u> and on Desktop Metal's investor relations website at <u>ir.desktopmetal.com</u>, or directly at the following web address: <u>https://event.choruscall.com/mediaframe/webcast.html?webcastid=TAE4tFjn</u>.

To participate by telephone, the U.S. toll-free number is 877-524-8416 and the international dial-in is +1 412-902-1028. Investors are advised to dial into the call at least ten minutes prior to the call to register. The webcast will be available for six months at <u>investors.stratasys.com</u> and <u>ir.desktopmetal.com</u>, or by accessing the above-provided web address.

Stratasys and Desktop Metal have also launched a website, www.NextGenerationAM.com, where the presentation and other materials related to the transaction are available.

#### Advisors

J.P. Morgan Securities LLC is acting as exclusive financial advisor to Stratasys and Meitar Law Offices and Wachtell, Lipton, Rosen & Katz are serving as legal counsel. Stifel is acting as exclusive financial advisor to Desktop Metal and Latham & Watkins LLP and Shibolet & Co. are serving as legal counsel.

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#### **About Stratasys**

Stratasys is leading the global shift to additive manufacturing with innovative 3D printing solutions for industries such as aerospace, automotive, consumer products, healthcare, fashion and education. Through smart and connected 3D printers, polymer materials, a software ecosystem, and parts on demand, Stratasys solutions deliver competitive advantages at every stage in the product value chain. The world's leading organizations turn to Stratasys to transform product design, bring agility to manufacturing and supply chains, and improve patient care.

To learn more about Stratasys, visit <u>www.stratasys.com</u>, the <u>Stratasys blog</u>, <u>Twitter</u>, <u>LinkedIn</u>, or <u>Facebook</u>. Stratasys reserves the right to utilize any of the foregoing social media platforms, including the Company's websites, to share material, non-public information pursuant to the SEC's Regulation FD. To the extent necessary and mandated by applicable law, Stratasys will also include such information in its public disclosure filings.

Stratasys is a registered trademark and the Stratasys signet is a trademark of Stratasys Ltd. and/or its subsidiaries or affiliates. All other trademarks are the property of their respective owners.

#### **About Desktop Metal**

Desktop Metal (NYSE:DM) is driving Additive Manufacturing 2.0, a new era of on-demand, digital mass production of industrial, medical, and consumer products. Our innovative 3D printers, materials, and software deliver the speed, cost, and part quality required for this transformation. We're the original inventors and world leaders of the 3D printing methods we believe will empower this shift, binder jetting and digital light processing. Today, our systems print metal, polymer, sand and other ceramics, as well as

<sup>&</sup>lt;sup>1</sup> Based on management estimates. Run-rate synergies expected to be realized by CY 2025E.

<sup>&</sup>lt;sup>2</sup> Before executing the Covestro acquisition.

foam and recycled wood. Manufacturers use our technology worldwide to save time and money, reduce waste, increase flexibility, and produce designs that solve the world's toughest problems and enable once-impossible innovations. Learn more about Desktop Metal and our #TeamDM brands at <u>www.desktopmetal.com</u>.

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#### Forward-Looking Statements

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#### No Offer or Solicitation

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#### Additional Information about the Transaction and Where to Find It

In connection with the proposed transaction, Stratasys intends to file with the SEC a registration statement on Form F-4 that will include a joint proxy statement of Stratasys and Desktop Metal and that also constitutes a prospectus of Stratasys. Each of Stratasys and Desktop Metal may also file other relevant documents with the SEC regarding the proposed transaction. This document is not a substitute for the joint proxy statement/prospectus or registration statement or any other document that Stratasys or Desktop Metal may file with the SEC. The definitive joint proxy statement/prospectus (if and when available) will be mailed to shareholders of Stratasys and Desktop Metal. INVESTORS AND SECURITY HOLDERS ARE URGED TO READ THE REGISTRATION STATEMENT, THE JOINT PROXY STATEMENT/PROSPECTUS AND ANY OTHER RELEVANT DOCUMENTS THAT MAY BE FILED WITH THE SEC, AS WELL AS ANY AMENDMENTS OR SUPPLEMENTS TO THESE DOCUMENTS, CAREFULLY AND IN THEIR ENTIRETY IF AND WHEN THEY BECOME AVAILABLE BECAUSE THEY CONTAIN OR WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION. Investors and security holders will be able to obtain free copies of the registration statement and joint proxy statement/prospectus (if and when available) and other documents containing important information about Stratasys, Desktop Metal and the proposed transaction, once such documents are filed with the SEC through the website antitained by the SEC at http://www.sec.gov. Copies of the documents filed with, or furnished, to the SEC by Stratasys will be available free of charge on Desktop Metal's website at https://ir.desktopmetal.com/sec-filings.

Stratasys, Desktop Metal and certain of their respective directors and executive officers may be deemed to be participants in the solicitation of proxies in respect of the proposed transaction. Information about the directors and executive officers of Stratasys, including a description of their direct or indirect interests, by security holdings or otherwise, is set forth in Stratasys' proxy statement for its 2022 Annual General Meeting of Shareholders, which was filed with the SEC on August 8, 2022, and Stratasys' Annual Report on Form 20-F for the fiscal year ended December 31, 2022, which was filed with the SEC on March 3, 2023. Information about the directors and executive officers of Desktop Metal, including a description of their direct or indirect interests, by security holdings or otherwise, is set forth in Desktop Metal's proxy statement for its 2023 Annual Meeting of Stockholders, which was filed with the SEC on April 25, 2023 and Desktop Metal's Annual Report on Form 10-K for the fiscal year ended December 31, 2023. Unter information regarding the participants in the proxy solicitation and a description of their direct or indirect interests, by security holdings or otherwise, is set forth in Desktop Metal's proxy statement for its 2023 Annual Meeting of Stockholders, which was filed with the SEC on April 25, 2023 and Desktop Metal's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, which was filed with the SEC on March 1, 2023. Other information regarding the participants in the proxy solicitation and a description of their direct and indirect interests, by security holdings or otherwise, will be contained in the joint proxy statement/prospectus and other relevant materials to be filed with the SEC regarding the proposed transaction when such materials become available. Investors should read the joint proxy statement/prospectus carefully when it becomes available before making any voting or investment decisions. You may obtain free copies of these documents from Stratasys or Desk

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Yael Arnon Scherf Communications yaela@scherfcom.com +972527202703

#### Page 9 of 9

#### **Desktop Metal**

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# The powerhouse in industrial additive manufacturing

May 25, 2023

## **Disclaimer**

This co

#### Cautionary Statement Regarding Forward-Looking Statements

This communication contains forward-looking statements within the meaning of the Physics Securities Ligiption Reform Act of 1905. Such forward-looking statements include statements relating to the proposed transaction between Stratuys Ltd. ("Stratusy" and Desktop Metal, ("Desktop Metal", "Looking statements graving the benefits of the transaction and the anticipated imiged the stratusy and Desktop Metal, ("Desktop Metal", "Looking statements presentions or of financial of the transaction and a underlying assumptions, Stratusy" and Desktop Metal, (Toeshtop Metal, "Looking statements presentions or of financial contains and a looking assumptions, Stratusy," and Desktop Metal, incomparison of results of operations or of financial contains and a looking of the instancement of histopical Berk and advecting activities, events or developments that Stratusys or Desktop Metal intensity, species, beleves or anticipates will or may occur in the future Such statements are based or management. At lations activities, events or developments that Stratusys or Desktop Metal intensity, species, balance and stratusy and presents looking statements have the maternet of histopical gravity different from the approximation of the subset of provide statements. Factors and risks that may impact future results and performance to the maternet of histopical gravity different from the species of migled in the forward-looking tatements. Factors and risks that may impact future results and performance include, but are not limit in Deaktop Metal's familia Bergoot on Form DA-F for the year ended December 31, 2022, each field with the Sect. These interval-looking is an uncertained with registration and beaktop Metal inducing the possibility that Stratusys or the basktop Metal inframetoric has and stratusy and Desktop Metal information brain materiations that analytic personal distribution of the proposed transaction beakees. Stratusy and Desktop Metal inforcable busines estophicity that stratusy is and beaktop Metal inframetoric bus

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relists, as well as other risks related to the proposed transaction, will be included in the registration statement on Form F-4 and joint proxy emert/propertus that will be fild with the Securities and Exchange Commission (SEC) in connection with the proposed transaction. While the organization terms of an approximation of an approximation of the registration statement on Form F-4, considered representative, no su did be contained on the securities statement of a proteinal risks and uncertainties. For additional information about other factors that could do composite and therein the statement of a proteinal risks and uncertainties. For additional information about other factors that could do composite and thereing with the SEC, including the inst factors instringtion for Stategar and Postage March Annual Report on Form 0.2F-in 10-K, respectively, and Statagey Form 6-K reports that published its results for the quarter ended March 31, 2023, which it turnished to the VI, 12, 2023, and Deskip Metal's non-terra Quartity Reports on Form 0.2F-in 30-K, required and the state protection of the state of the quarter ended March 31, 2023, which it turnished to the guart events of circumstances, encept are required by Mate

stratasys Desktop Metal

#### No Offer or Solicitation

ion is not inte Irms communications is not intellect to and statia in of constitute an offer to buy or sets or the solicitation of an offer to buy or all any securities, or a solicitation of any vote or approval, nor shall there be any ade of securities in any jurisdiction in which such offer, solicitation or sale would be unshaful prior to registration or qualification under the securities laws of any such jurisdiction. No offering of securities shall be made, except by means of a prospectus meeting the requirements of Section 10 of the U.S. Securities Act of 1933, as arrenided.

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# Today's presenters



#### RIC FULOP Chairman and CEO Desktop Metal

Chairman Combined Company



**DR. YOAV ZEIF** CEO Stratasys

CEO and Director Combined Company

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StrataSys Desktop Metal

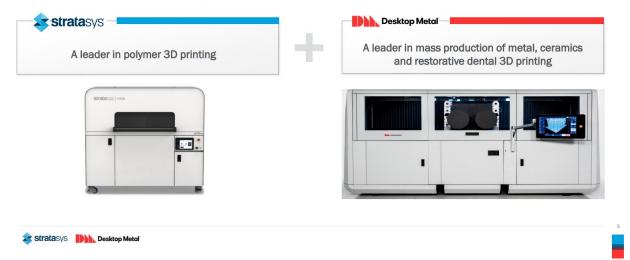
# Creating an industrial AM leader across verticals, with full technology portfolio

Compelling strategic combination delivers significant value for shareholders

Scale	Product portfolio	Innovation and expertise
<ul> <li>The first AM company to achieve comprehensive scale</li> <li>Leading Polymer and Metal player</li> <li>Targeting \$1.1B in revenue by 2025</li> </ul>	<ul> <li>Superior multi-AM technology portfolio (HW / Material / SW / Service)</li> <li>Largest materials and SW platform</li> <li>+50% of revenue from mass production solutions – one of the fastest growing segments in AM</li> </ul>	<ul> <li>Substantial combined R&amp;D team and patent portfolio – 800+ scientists and engineers</li> <li>3,400+ patents granted and pending driving innovation across a differentiated materials library</li> </ul>
<ul> <li>Unparalleled distribution</li> <li>One of the largest global go-to-market networks in 3D printing</li> <li>Creates significant cross-sell potential for recognizable brands</li> <li>First in class customer support capabilities</li> </ul>	<ul> <li>Powerful synergies</li> <li>~\$50M in additional run-rate cost synergies<sup>(1)</sup></li> <li>~\$50M in expected run-rate revenue synergies</li> </ul>	<ul> <li>Robust financials</li> <li>Scaled and profitable pro forma entity</li> <li>Targeting 10 - 12% adjusted EBITDA margin in 2025</li> <li>Well-capitalized to drive future growth. Together, the companies had ~\$437M<sup>(2)</sup> of cash as of 1Q 2023</li> </ul>

# Driving manufacturing transformation together

The first industrial AM company covering the full manufacturing lifecycle from design to mass production in both polymers and metal



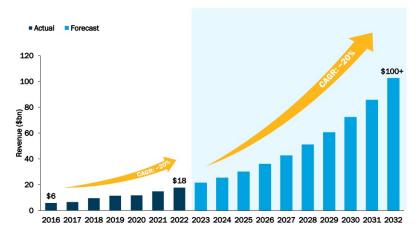
# Transaction highlights

Each share of Desktop Metal Class A common stock will be exchanged for 0.123 Stratasys ordinary shares
Approximately 59% Stratasys shareholders / 41% Desktop Metal shareholders on a fully diluted basis
Dr. Yoav Zeif, CEO / Ric Fulop, Chairman
11-member Board of Directors: 5 selected by Stratasys; 5 selected by Desktop Metal CEO will be the $11^{th}$ member of the Board
Q4 2023
Customary closing conditions, including the approval of Stratasys' shareholders and Desktop Metal's stockholders and the receipt of certain governmental and regulatory approvals

StrataSys Desktop Metal

# Immense opportunity as AM shifts to mass production

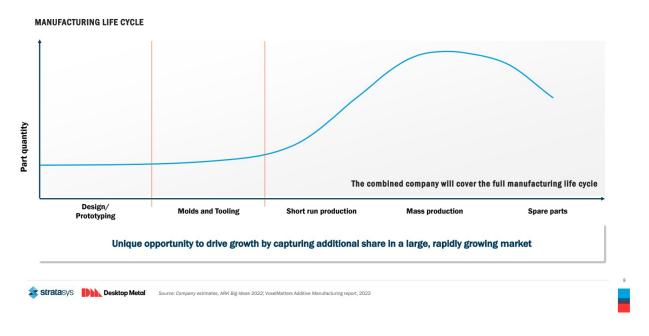
AM TAM EXPECTED TO GROW TO \$100B+ BY 2032



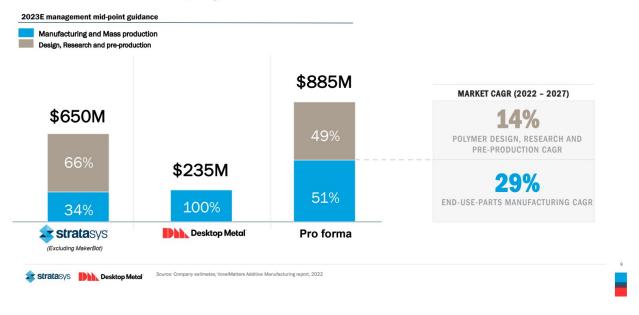
- ✓ The 3D printing industry has grown 10x in the last decade to \$18B from prototyping and tooling use cases
- ✓ The shift towards mass production will grow the market to \$100B+, still representing very small portion of global manufacturing spend
- ✓ Combined company expected to have strong presence in core segments of AM
- ✓ Well-positioned to service end-part manufacturing, one of the fastest growing segments of AM

Source: Wohler's report, 2023

# Immense opportunity as AM shifts to mass production (cont'd)



# End-use-parts manufacturing and mass production represents 50%+ of pro forma combined company revenues



# Premier company in industrial AM with leading position across technologies

16/5		\$122M	\$106M
SVS			
op Metal	Peer A	Peer B	Peer C
DITIVE MANUFACTURING TECHNOL + Po		+ Industrial	DLP, PBF & SL
nder jetting + Dig	gital casting	+ Restorativ	<i>i</i> e dental
roj	nder jetting + Di	jections based on research analyst consensus estimates as of 5/21/23. SLM projection based on r	

# Fully complementary AM platform offerings with minimal overlap

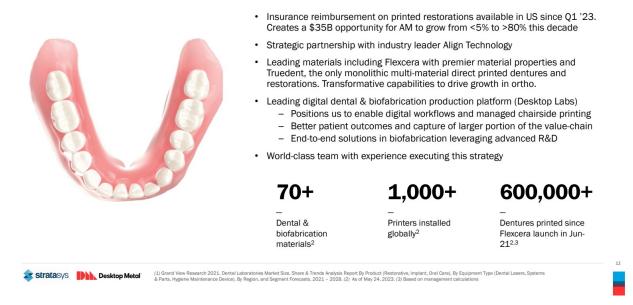
Broad, unified portfolio across a number of materials and technologies **strata**sys Desktop Metal MATERIAL TECHNOLOGY USE CASES Binder Jetting ~ Mass production ~ Metal Extrusion Manufacturing Metal Digital Sheet Forming ~ Mass production ~ Sand Binder Jetting Mass production

	DLP Dental		~	Mass production
	DLP Large format		$\checkmark$	Mass production
	DLP Industrial	$\checkmark$		Mass production
Polymers	PolyJet™	$\checkmark$		Prototypes / medical / dental / fashion
SL		$\checkmark$		Prototypes / tooling / molds
	Powder Bed Fusion	$\checkmark$		Mass production
	FDM®	$\checkmark$		Manufacturing tools / production parts
Plana statuteta	DLP / rhCollagen-based	$\checkmark$		Manufacturing
Biomaterials	Bio plotter / Biomaterial portfolio		$\checkmark$	Manufacturing
Composite / Carbon fiber	Extrusion		$\checkmark$	Manufacturing
Wood	Binder Jetting		$\checkmark$	Mass production

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## \$35B GROWTH OPPORTUNITY IN DENTAL MASS PRODUCTION

Leading brands and superior technology to drive outsize growth in dental restorative market



# \$100B GROWTH OPPORTUNITY IN METAL, CARBIDES AND CERAMICS

Bringing true mass production to metal additive manufacturing



- The industry's leading global position in binder jet with the highest throughput systems, over 15 print platforms covering 1L to 1,800L print volumes and more
- Fastest 3D printing for metals, technical ceramics and carbides up to 100X the speed of legacy technology  $^{(\!\!\!\!\!\!\!\!\!\!\!)}$
- Largest and growing base of +1,200 customers
- Adoption at scale in large markets like automotive and consumer electronics
- Strong traction in aerospace with mass production of parts and components flying in aerospace platforms from Airbus (319 neo), Rolls Royce Trent Engine and airframes from Sikorsky, Lockheed Martin and Northop Grumman
- High penetration in mass production of carbide cutting tools with leaders like
- Leadership in 3D printing of nuclear materials via binder jet, an enabling technology for TRISO based SMRs and NTP
- Best in class technology for mass production of technical ceramics like Silicon

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Highly patented differentiated technology

숲 stratasys 🛛 🚺 Desktop Metal of BMW and I plogies; (1) Based on published speeds of binder letting and laser powder bed fusion

# SSYS and DM are already transforming polymer mass-production

#### Select applications in mass-production

SPARE PARTS (ANYTHING ANYWHERE) FOAM SOLUTION FOR LARGE PARTS IN AEROSPACE & AUTOMOTIVE

INDUSTRIAL REPLACEMENT OF INJECTION MOLDING INDUSTRIAL ACCURATE PARTS (E.G., CONNECTORS)

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StrataSyS Desktop Metal

# Superior go-to-market

COMBINED GLOBAL DISTRIBUTION AND SUPPORT NETWORK



StrataSyS Desktop Metal

65+ COUNTRIES

300+ CHANNEL PARTNERS

45+ BEST IN CLASS KEY ACCOUNT

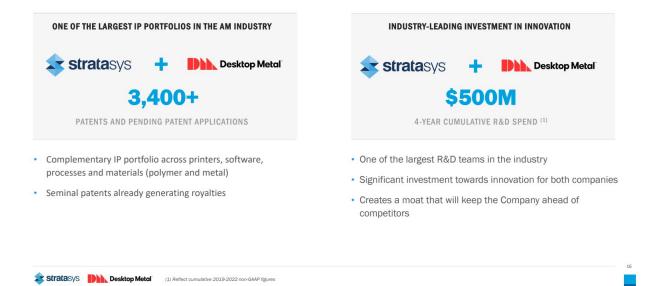
140+ SALES & MARKETING PERSONNEL

400+ CUSTOMER SUPPORT AND APPLICATION ENGINEERS PERSONNEL

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SPECIALTY CHANNELS for Dental

## **Innovation powerhouse**

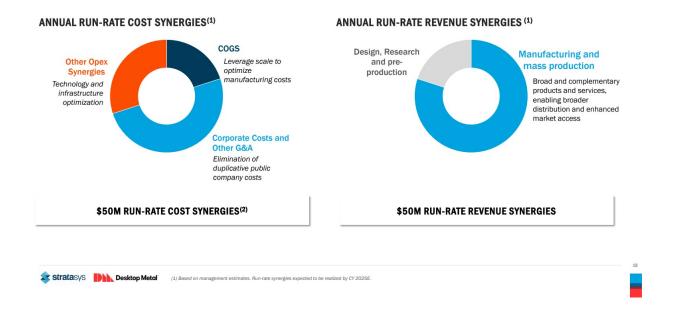


### Selected customers across end markets

Innovative solutions for clients at the cutting edge



# Significant run-rate synergy potential across the business



# **Attractive financial model**

Segments	Revenue (2023E mid-point guidance)	Mid-term annual revenue growth	2025E target
Mass production	51%	20% - 25%	
Prototyping	49%	5% - 10%	
Total revenue	~\$885M	13% - 18%	\$1.1B
Gross margin			45%+
Adj. EBITDA margin			10% - 12%

#### PRO FORMA COMPANY EXPECTED TO BE WELL-POSITIONED FINANCIALLY

#### Well-Capitalized Balance Sheet

Together, the companies had  ${\sim}\$437^{(1)}$  of cash as of 1Q 2023

#### **Revenue Growth and Synergies**

Existing customers benefit from the broad and complementary products and services provided by the combined company, enabling cross selling

#### Significant Cost Synergies

Leveraging combined scale to optimize costs, expecting to generate over \$50M in annualized synergies by 2025

stratasys Desktop Metal (1) Includes cash and cash equivalents and short-term investments, before executing the Covestro acquisition

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# SSYS + DM will deliver benefits for all stakeholders

Shareholders	Employees	Customers
<ul> <li>Significant opportunity to capture the value of AM for mass production</li> <li>Expected to achieve \$50 million in additional annual run-rate cost synergies by 2025</li> <li>Expected to achieve \$50 million in annual run-rate revenue synergies by 2025</li> <li>Double-digit growth</li> <li>Targeting \$1.1B revenue and 10 - 12% adjusted EBITDA margin in 2025</li> <li>Well-capitalized company</li> </ul>	<ul> <li>Exposure to the broadest and most innovative technologies in AM</li> <li>Expanded opportunities</li> <li>Shared values of commitment to innovation and customer success</li> </ul>	<ul> <li>Full end to end solutions by vertical</li> <li>Receive superior value (cost, quantity, reliability)</li> <li>Best customer support in the industry</li> <li>Access to innovation (800+ scientists/engineers)</li> <li>Unique technologies that transform customers' business</li> </ul>

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May 25, 2023